

## Contact

[www.linkedin.com/in/arif-khan-4545a963](http://www.linkedin.com/in/arif-khan-4545a963) (LinkedIn)

## Top Skills

Business Planning  
Management  
Supply Chain

## Languages

English

## Certifications

INT-DIPLOMA,SCM(P),ITC,Switzerland

## Publications

1. AN ONLINE LEARNING TOOL: A TERTIARY LEARNING APPROACH TO ASSIST ECONOMICAL DEVELOPMENT ISBN 978-93-5067-034-7,NATIONAL CONFERENCE ,"DIMENSIONS 2012",SINHGAD INSTITUTE OF BUSINESS ADMINISTRATION AND COMPUTER APPLICATION(SIBCA),PUNE,INDIA

# ARIF KHAN

Chief Consultant(Supply Chain& Logistics) SULLIVAN CONSULTING & LEARNING SERVICES

Bangladesh

## Summary

-Attain the organizational goal , maintain smooth Supply Chain and commercial operation ,contribute in cost saving& value creation ,increase sales turnover, benchmark bottlenecks ,prevent bottlenecks, grow business , CRM- customer Relationship Management, Co-operative relationship with buyers, Suppliers and stake holders , VA-Value analysis for BU –Business units.

-Have real life experience on Import-Export Management ,Supply Chain Management, , International Trade and Business, Entrepreneurship Development, Business Development, Marketing Management, Regulatory and Corporate Affairs, Training Management, Career Management, Cross Cultural Management,Education Management.

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## Experience

### SULLIVAN CONSULTING & LEARNING SERVICES

Chief Consultant

June 2011 - Present (12 years)

Supply Chain Management

Procurement-Local and International

Commercial and Industrial Affairs

Export-Import Management

Regulatory Affairs

Learning Management

### FMS GROUP,BD.

Director (Supply Chain,Commercial and Marketing)

November 2010 - Present (12 years 7 months)

Supply Chain Management

Procurement-Local and International

Commercial and Industrial Affairs

Export-Import Management

Regulatory Affairs

Learning Management

## BRAC

Faculty Coordinator(Business & Enterprises)

December 2009 - October 2010 (11 months)

- Learning Management(Planning,Organizing,Directing &Monitoring) for Business and Enterprises .
- Research ,Write up & Develop the business courses
- Research ,Write up and Develop Supply Chain Management Course
- Other operational issues

## UNDP

Marketing& Business Development Specialist

June 2004 - July 2006 (2 years 2 months)

Dhaka

Worked for" Entrepreneurship Development of Women "as they can plan their business properly, identify the Cost Centers and Calculate ROI .Also linkage to trade bodies, Financial Institutions and market of Women Entrepreneurs were other roles of mine.

## Integra Group

Head of Supply Chain & Corporate Affairs

July 1998 - May 2004 (5 years 11 months)

- Procurement of telecom products, Food products, paper products ,household products,
- Management of Commercial activities
- Management of Stores and Suppliers
- Compare price and Supplier capacity and capability
- Analyze - Product , price ,promotion , place , people ,physical attributes, process
- Identify new business ,analyze risk and opportunities , formulate business plan
- Maintain Import and Export LC, amendment and LC status.
- Monitor Import and export policy
- Linkage and Liaison with local and Government bodies Like NBR,BOI,CCI&E,MOI,MOH,BSTI,EPB,BTRC,BB,CUSTOMS for policy/regulatory work and licensing matters.

## Apex Adelchi Footwear Limited

Commercial Manager

July 1995 - June 1998 (3 years)

Dhaka

Export-Import Management, Industrial and Regulatory Affair Management, C&F Agent Management,

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## Education

Dhaka University

M.Com, Management

ITC/WTO/UNCTAD-Switzerland

• INTERNATIONAL DIPLOMA, (International Purchasing & Supply Chain Management)